



Savills, KF, CBRE, TT&G Partners, Lewis Ellis, ACRE and DTRE hit the heights in CoStar's Q3 2019 investment agency league tables

Despite a relatively quiet third quarter overall, the agency world keeps advising on standout deals

Investment Agents - Sales

Rank Q3 2019 (Q2 2019)	Vendor Agent	Value £m	Q-on-Q change
1 (2)	Savills	1,720	⬆️
2 (1)	CBRE	1,332	⬇️
3 (3)	JLL	1,266	⬅️⬅️
4 (6)	Cushman & Wakefield	1,134	⬆️
5 (4)	Knight Frank	657	⬇️
6 (-)	TT&G Partners	654	⬆️
7 (9)	Colliers International	514	⬆️
8 (15)	Gerald Eve	295	⬆️
9 (5)	Eastdil Secured	241	⬇️
10 (7)	Allsop	240	⬇️
11 (8)	DTRE	169	⬇️
12 (13)	Avison Young	160	⬆️
13 (10)	Montagu Evans	147	⬇️
14 (-)	ACRE Capital Real Estate	117	⬆️
15 (-)	Franck-Steier Price	115	⬆️

Investment Agents - Acquisitions

Rank Q3 2019 (Q2 2019)	Purchaser Agent	Value £m	Q-on-Q change
1 (4)	Savills	821	⬆️
2 (2)	Knight Frank	724	⬅️⬅️
3 (1)	Cushman & Wakefield	680	⬇️
4 (3)	JLL	655	⬇️
5 (5)	CBRE	625	⬅️⬅️
6 (11)	Colliers International	386	⬆️
7 (9)	Avison Young	241	⬆️
8 (7)	BNP Paribas Real Estate	220	⬇️
9 (-)	Lewis Ellis	218	⬆️
10 (8)	ACRE Capital Real Estate	178	⬇️
11 (14)	Gerald Eve	150	⬆️
12 (15)	Michael Elliott	118	⬆️
13 (-)	Gent Visick Property	87	⬆️
14 (-)	Somerford Real Estate	80	⬆️
15 (-)	Mason Owen & Partners	71	⬆️

Source: CoStar Group

Savills rose to the top of both national tables in Q3 2019

By Grant Lonsdale

15 November 2019 | 14:42



Savills took top spot in both the sales and acquisitions tables in Q3 2019 following its involvement in over £2.5bn worth of deals. Among the firm's standout deals were the sales of 8 Finsbury Circus in the City of London (£260m) and 4-8 St Andrew Square in Edinburgh (£120m), plus the acquisition of five care homes in Yorkshire and County Durham (£100m).

CBRE's advice to Columbia Threadneedle on the sale of Croxley Park for £400m helped it into second place for sales, while JLL's third place ranking was facilitated by its representation of Plaza Global Real Estate Partners on the £277.5m disposal of 23 Savile Row, London's largest office sale of the quarter.

On the acquisitions side, Knight Frank and Cushman & Wakefield placed second and third, respectively, aided by their acquisition work for Legal & General and DWS on the purchases of 7–8 Wellington Place in Leeds (£211m) and a portfolio of Vita student accommodation assets (£600m).

Single Branch Agents - Sales

Rank Q3 2019 (Q2 2019)		Vendor Agent	Value £m	Q-on-Q change
1	(-)	TT&G Partners	654	⬆️
2	(1)	DTRE	169	⬇️
3	(-)	ACRE Capital Real Estate	117	⬆️
4	(10)	Franck-Steier Price	115	⬆️
5	(-)	Burbage Realty Partners	87	⬆️
6	(-)	Worthington Owen	68	⬆️
7	(-)	Cortex Partners	62	⬆️
8	(-)	D2 Real Estate	48	⬆️
9	(-)	Coffer Corporate Leisure	47	⬆️
10	(-)	Sheridan Property Consultants	42	⬆️
11	(-)	KLM Retail	38	⬆️
12	(-)	Lewis Ellis	36	⬆️
12	(6)	Capital Real Estate Partners	32	⬇️
12	(2)	Hanover Green	28	⬇️
15	(-)	GP Chartered Surveyors	28	⬆️

Single Branch Agents - Acquisitions

Rank Q3 2019 (Q2 2019)		Purchaser Agent	Value £m	Q-on-Q change
1	(-)	Lewis Ellis	218	⬆️
2	(2)	ACRE Capital Real Estate	178	⬅️⬅️
3	(6)	Michael Elliott	118	⬆️
4	(-)	Gent Visick Property	87	⬆️
5	(-)	Somerford Real Estate	80	⬆️
6	(-)	Mason Owen & Partners	71	⬆️
6	(-)	Bruce Gillingham Pollard	70	⬆️
8	(1)	DTRE	46	⬇️
9	(3)	CWM Retail Property Advisors	41	⬇️
10	(-)	Danesborough Properties	40	⬆️
10	(4)	M1 Agency	32	⬇️
12	(-)	Finn Property Investments	31	⬆️
12	(-)	MK2 Real Estate	30	⬆️
12	(-)	Estate Office Investments	25	⬆️
15	(-)	Walton International UK	22	⬆️

Source: CoStar Group

TT&G and Lewis Ellis shot to the top of the single branch rankings

TT&G Partners comfortably topped the single branch sales table in Q3 2019 following its advice to both Columbia Threadneedle on the £400m Croxley Park sale and Ares Management on its £105m disposal of Telephone House in Shoreditch.

DTRE's second place ranking was facilitated by its sale of the Echelon portfolio, a collection of eight fully-let reversionary warehouse and distribution assets, on behalf of Aviva Investors for £75.4m. ACRE Capital Real Estate's third place position followed its advice to M&G Real Estate on the sale of Temple Quay House in Bristol for £73.4m.

Lewis Ellis's representation of Legal General on the £211m purchase of 7–8 Wellington Place in Leeds saw it into first place on the acquisitions side. ACRE Capital Real Estate also ranked highly for acquisitions, aided by its advice to Longmead Capital on the £37.8m purchase of 123 St Vincent Street in Glasgow. Michael Elliott completed the top three after acting for Trinova in its £62.3m purchase of Alexandra House, Covent Garden.

The investment agency league tables form part of CoStar's Q3 2019 UK Commercial Property Investment Review, which can be accessed [here](#).